



**Pedagogy-driven design of Serious Games: An overall view
on learning and game mechanics mapping, and cognition-
based models**

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Practitioner notes:

What is already known about this topic:

- Early studies have demonstrated the valuable contributions of game-based approaches in education and training.
- Early work has revealed particular strengths in some entertainment game mechanics, some of which look suited for serious and educational games.
- There are however no established practices, framework, models in serious games design and development (mechanics, development framework, etc.).
- Games and learning have separate mechanics and Serious Games Mechanics have yet to be defined.

What this paper adds:

- An overall and integrated view of pedagogy-driven considerations related to SG design.
- The introduction to an analytical model that maps learning mechanics to game mechanics (LM-GM model) towards defining Serious Games mechanics essential for the design and development of games for learning.
- The discussion on a cognition-based SG design model, the Sandbox SG model (SBSG), that seems to have the potential to contextualise learning in a meaningful virtual environment.

Implications for practice and/or policy:

- The two models will support the design of a game-based learning environment that encapsulates various learning theories and approaches (in particular considering education at schools and universities) be they objectivist, associative, cognitive or situative, and combine contents with mechanics that sustain interest and engagement.
- The definition of Serious Games Mechanics will help bridge the gap between the expected learning outcomes and the desired positive engagement with the game-based learning environment.
- Formal deployment of game-based intervention for training and education can be further encouraged if pedagogy plays a key role in the design, development and deployment of serious games. The role of educators/practitioners in the development process is also key to encouraging the uptake of game-based intervention.

Pedagogy-driven design of Serious Games: An overall view on learning and game mechanics mapping, and cognition-based models

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Abstract

This paper presents findings emerging from the EU-Funded Games and Learning Alliance (GALA) Network of Excellence on serious games (SGs) that has a focus upon *pedagogy-driven design of SGs*. The overall framework presented in this paper concerns some elements that we consider key for the design of a new generation of more pedagogically-effective and easily author-able SGs: pedagogical perspectives, learning goals mapping to game mechanics and cognition-based SGs models. The paper also includes two corresponding illustrative case studies, developed by the network, on (1) the analysis of the *Re-mission* game based on the developed analytical framework of learning and game mechanics and (2) the Sandbox SGs cognition-based model in the *Travel in Europe* project.

Introduction

The increasing use of pervasive and ubiquitous digital gaming technologies gives a significant opportunity for enhancing education methods, in particular thanks to the games' ability to appeal a wide population. Yet, despite the digital games' potential in terms of interactivity, immersion and engagement, much work must still be done to understand how to better design, administrate and evaluate digital games across different learning contexts and targets (Alvarez and Michaud, 2008; Ulicsac, 2010; de Freitas and Liarokapis, 2011). Also, games have now evolved exploiting a variety of modules ranging from social networking and multiplayer online facilities to advanced natural interaction modalities (ISFE, 2010).

A new typology of digital games has emerged, namely serious games (SG) for education and training that are designed with a primary pedagogical goal. Samples such as *America's Army* or *Code of Everand* have become increasingly popular, reaching large numbers of players and engaging them for long periods of time. Early studies undertaken in the US and Europe attest to the valuable contributions of game-based approaches in education (e.g. Kato et al., 2008; Knight et al., 2010). And improvements can be further achieved by better understanding the target audience, pedagogic perspectives, so to make learning experiences more immersive, relevant and engaging. A recent survey by the International Software Federation of Europe (ISFE, 2010) revealed that 74% of those aged 16-19 considered themselves as gamers (n=3000), while 60% of those 20-24, 56% 25-29 and 38% 30-44 considered themselves regular players of games. And the projected growth figures for SGs currently stand at 47% per year until 2015 (Alvarez and Michaud, 2008).

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4 The importance of pedagogy at the heart of game development is alien to digital game development
5 for entertainment. The absence of game mechanics and dynamics specifically designed and dedicated
6 for learning purposes is an issue, which makes such intervention unsuited for educational purposes.
7 Certainly, the SGs' educational potential and actual effectiveness may vary appreciably as a
8 consequence of the pedagogical choices made a priori by the game designer (Squire, 2005). Thus, a
9 more thought-out design is key to meet the end-user and stakeholder requirements that are twofold, on
10 the entertainment and education sides. On the one hand, it is undeniable that a fine-tuned pedagogy
11 plays a major role in sustaining learning effectiveness (Bellotti et al., 2010a). On the other hand, one
12 of the biggest problems of educational games to date is the inadequate integration of educational and
13 game design principles (e.g. Kiili, 2005; 2008; Lim et al., 2011) and this is also due to the fact that
14 digital game designers and educational experts do not usually share a common vocabulary (Bellotti et
15 al., 2011a).
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19 In this paper we report the working experience of the Games and Learning Alliance (GALA,
20 www.galanoe.eu) Network of Excellence, funded by the European 7th Research Framework
21 Programme, which brings together both the research and industry SG development communities,
22 especially from the context of Technology Enhanced Learning in order to give the nascent industry
23 opportunities to develop, find new markets and business models and utilise IP and scientific and
24 pedagogic outcomes.
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27 This paper presents the GALA reflections on these topics that rely on a systematic review
28 methodology (eg. Connolly et al., 2012) and the study of models and frameworks developed by the
29 GALA partners. The paper's main added value consists in providing an overall and integrated view of
30 pedagogically driven design of SGs. The paper begins with an examination of the pedagogical
31 perspectives of SGs and highlights an analytical view of the importance of mapping game mechanics
32 to pedagogical goals. A promising cognition-based model for SG development is discussed,
33 demonstrating some specific development strategies, which are opening up new possibilities for
34 efficient SG production. This paper highlights illustrative case studies on the *Re-mission* and *Travel in*
35 *Europe* games, developed by the network and associate partners
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39 **Pedagogical perspective of SGs**

40 Pedagogy lies at the heart of the distinction of what is considered as games for learning compared to
41 other entertainment games. From a pedagogical perspective, SGs are not designed mainly for
42 entertainment purposes (Michael and Chen, 2006), but to exploit the game appeal and the consequent
43 player motivation to support development of knowledge and skills (Doughty et al., 2009). SGs offer
44 an effective and engaging experience (Westera et al, 2008) and careful balancing to achieve symbiosis
45 between pedagogy and game-play is needed (Dror, 2008a). Naively transcribing existing material and
46 instructional methods into a SG domain is detrimental (Bruckman, 1999; Dror, 2008b). SGs should
47 have knowledge transference as a core part of their game mechanics (Shute et al, 2009; Baek, 2010).
48 Thus, understanding how game mechanics can relate to relevant educational strategies is needed.
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52 Pedagogy is the practice of learning theory, and applying learning theory in practice is a craft that has
53 been developed in traditional education and training contexts for many hundreds of years. In SGs,
54 however, the standard approach has been to take established theories of learning such as associative,
55 cognitive or situative (de Freitas and Jameson, 2012), and to seek to extend these theories within
56 virtual and game environments. Given the many theories of learning available as candidates for
57 application, this approach is arbitrary and possibly ineffectual. However, it is fair to say that, in
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3 general, games have to date largely implemented task-centred and cognitive theories; in particular,
4 experiential learning and scaffolded learning approaches have been tested in game environments. In a
5 few cases game use has led to the development of new learning theories such as the exploratory
6 learning model (de Freitas and Neumann, 2009); however well established theories mainly prevail.
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9 A key issue for SG design is to match the desired learning outcomes with the typical game
10 characteristics. Games are quite varied in terms of features and can potentially offer different kinds of
11 learning experience. So, it is urgent to understand how different game elements can contribute to an
12 effective facilitation of learning and appropriate measures supporting effectiveness assessment are
13 needed. Measures should include both learning outcomes (knowledge transfer including cognitive and
14 skill-based abilities) and engagement (affective learning experience). Schiphorst (2007) stated that
15 technology should be designed “as” experience and not only “for” experience. The reason why games
16 are good learning environments is because they allow the learner to live through experiences, interact
17 with learning objects and have social interactions with others including teachers and peers. Real value
18 exists in designing learning experiences to support an exploratory and open-ended model of learning
19 to encourage learners to make their own reflections and summations and to come to an understanding
20 in their own way (de Freitas and Neumann, 2009).
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24 These two aspects of SGs (engagement and learning) should be intrinsically intertwined in good
25 serious games. The evaluation of engagement as separate from serious outcomes has been reported by
26 Sweetser and Wyeth (2005). If a game cannot engage learners, then sourcing an adequate sample of
27 experienced players with whom to assess learning outcomes becomes an impossible task (Sweetser
28 and Wyeth, 2005). The ability to support both aspects may bridge between the more task- and skill-
29 centred formal educational approaches and the more constructivist and affective levels of learning
30 experiences as enjoyed in game environments.
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34 One of the main issues with respect to an effective deployment of games in formal and informal
35 educational contexts of learning has been the adaptation of the game along lines of assessment and
36 measurement that are suited to traditional learning institutions. To overcome this, game-based
37 learning frameworks, such as the *Four-Dimensional Framework* (4DF) (eg. de Freitas and Oliver,
38 2006) and the game-based learning framework (Staaldruinen and de Freitas, 2011) have been
39 proposed to allow games to be designed based on the considerations relevant to the traditional
40 learning context. The move towards exploratory learning, problem-based learning and inquiry
41 learning has been noted in the theory-based pedagogy literature (see extracts from learning theories
42 collected in de Freitas and Jameson, 2012). But these methods and tools are neither yet well-suited
43 nor integrated so to complement and enhance traditional teaching. The principles of learning and
44 game-play, in fact, can be contradictory and making them effectively co-exist is the typical challenge
45 of SG design (Huynh-Kim-Bang et al., 2011). This suggests that a high-level representation of
46 pedagogical intents should be mapped to a low-level game mechanic implementation. And that
47 appropriate design models are needed in order to facilitate and make the authoring work more
48 efficient. We envisage that new pedagogic game-based approaches will better exploit the mapping of
49 game content upon human behaviour and learning patterns.
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53 **Understanding the mechanics of learning and gaming**

54 Another central concern in investigating the pedagogical efficacy of SGs is to understand whether the
55 pedagogical approaches commonly identified with (and supported by) Technology Enhanced
56 Learning can also be subscribed to the specific area of SG. A prime example is collaborative learning.
57 Here, a number of cases have been examined which demonstrate how SGs that embed features
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3 reflecting and supporting a collaborative pedagogical approach have been used to enhance
4 pedagogical effectiveness. This has been achieved either through adaption of existing multiplayer
5 games to suit collaborative learning purposes or by design and development of SGs with these
6 purposes in mind. (eg. *Gersang* (Kim et al., 2009), the *Mug and Canal* games (Mawdesley, 2010)).
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9 It can be readily seen from entertainment gaming that certain genres, such as role-playing, action,
10 adventure and simulation, share similar interaction models and game-play dynamics between
11 individual titles. Similarly, replicable and generic mechanics are a component of all SG: each game
12 has mechanisms that govern interplay modes and rules that work to engage the player and motivate
13 them to complete the game and ultimately to learn a task or cognitive skill. The disciplinary aspects
14 within this area focus around differentiating between game and SG mechanics and finding ways that
15 SG mechanics can be deployed to advance SG development and enhance learning in particular
16 communities, for example children's and higher education. Evaluation and guidelines for such
17 deployments will be a key contribution of GALA - through frameworks, design kits and tools we aim
18 to make the development and deployment of SGs more effective, easier to validate and more usable.
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21 Towards this generic aim of supporting greater impact for our research findings in SGs and more
22 applicability of our tools for industry and academic partners, key research challenges and activities
23 are: differentiation of SG game mechanics from generic game mechanics; finding the best methods
24 for deploying SG mechanics effectively and being able to validate these mechanics in a learning
25 context.
26

27 28 *Learning-Game mechanics (LM-GM) model*

29 Game mechanics (GMs) are well understood within the context of entertainment games. Sicart (2008)
30 cites a plethora of game mechanics definitions but concluded these were neither precise nor inclusive.
31 Instead he formalised a systemic structure that defines game mechanics as methods invoked by agents
32 for interacting with the game world. This provided an ontological distinction between rules and
33 mechanics. Serious game mechanics (SGM) though have yet to be conclusively identified and
34 described.
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37 The academic approach to the term game mechanics though mainly describes how players interact
38 with game rules and other formal properties such as goals, player actions and strategies and game
39 states. This still leaves many uncertainties as to what SGMs are and if they operate at the same level
40 of abstraction as those found in conventional entertainment games.
41

42
43 The main impact of defining this area and its research questions will be for SG developers and trainers
44 using and creating SGs. The framework and tools that emerge would allow practitioners to design
45 games more effectively and also provide a higher return on investment through time-saving replicable
46 processes that have been tested in scientific ways and in the contexts of specific case studies.
47

48
49 SG mechanics must reflect the complex relationships between pedagogy, learning and
50 entertainment/fun and that ultimately they need to merge educational and gaming agendas. Therefore,
51 SGMs in this context are the game elements/aspects linking a pedagogical practice to concrete game
52 mechanics directly related to a player's actions. The user-centric description of game mechanics
53 represents an attractive alternative to the game-centric representation of design patterns.
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56 Literatures abound on human learning mechanism. Yet, no theory has singularly defined how we
57 learn, since each individual exhibits different characteristics depending on the objective and
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3 circumstance. This is an important observation as one proceeds to map gaming to learning
4 mechanisms. What it affords though is a means to understand which game mechanics complement
5 learning. SGs are a conundrum (Cody et al., 2009) hence a pedagogy-game mechanic mapping will be
6 particularly beneficial when considering the purpose and design of SG.
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9 Given the traits mentioned, the GALA network therefore propose learning-game mechanic (LM-GM)
10 model (figure 1) that can be used to either aid SG design or game analysis. Based on mechanics
11 common in educational philosophies and games (both serious and otherwise) these elements form the
12 framework of a variety of educational theories and the backbone of many game theories. Any one
13 combination of these mechanics can be applied to classical laboratory classes or teaching science
14 through to humanities and arts. The model provides a concise means to map how ludic elements link
15 to pedagogy intent directly related to a player's actions and gameplay, i.e. SG mechanics.
16

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18 *Figure 1: Common mechanics in learning and games are used to construct the learning-game mechanic (LM-
19 GM) model*

20
21 For simplicity, the reading of the LM-GM model can be viewed top down, with core components
22 running vertically down from the lead nodes of learning mechanics and game mechanics respectively.
23 Side nodes represent functional mechanics to support the core.
24

25
26 From a pedagogical perspective, one would argue that how a user learns is, in essence, more
27 important than the domain specificity of the medium through which the learning is performed. Based
28 on *Bloom's theory* (Bloom, 1956), a simplified framework/ classification (table 1) can be used to link
29 commonly found game mechanics to learning mechanism. As an example, this table emphasises upon
30 task-centred learning rather than cognitive learning. Indeed, a game can be seen as a continuous assessment
31 of gained knowledge as the player proceeds from level to level.
32
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35 *Table 1: Classifications based on Bloom's ORDERED Thinking Skills*

36
37 By exploring the LM-GM model, the GALA network aims to address the mismatch between game
38 mechanics and educational components at the implementation level – this pertains to the effectiveness
39 of SG, in particular in terms of efficient design and development. The model enables further
40 questioning as to whether the games should adapt to existing pedagogical practices or whether they
41 should be used to change practices since they form an entity which functions to educate and entertain
42 through a single compelling experience. The impact from the SG mechanics investigations would
43 draw out larger research themes on the intersections of games and pedagogy (both traditional and
44 modern). It will also pave the way for a toolset rather than a black box for designing content specific
45 SG. It is important to note though, the LM-GM framework is a formulaic means to design SGs, it is
46 merely a method to analyse and suggest game mechanics that could stimulate deeper learning.
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51 *Case study 1: LM-GM analysis of Re-mission*

52 *Re-Mission* (Kato et al. 2008) game-play was analysed through the LM-GM model and the resulting
53 mapping seen in table 2. The game and learning mechanics identified represent the game-play and the
54 constructivist nature of learning experienced by the player in roughly sequential order from top to
55 bottom.
56

57 *Table 2: The analysis based on Re-Mission*

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3 *Re-Mission* is a *third-person-shooter* (TPS) genre. It is questionable if the game mechanics at their
4 implementation level are inherently pedagogically beneficial. Reported works on *Re-Mission* often do
5 not sufficiently detail measures related to productive learning as a result of the game mechanics.
6 Indeed extraneous game mechanics are often designed into games to enhance game-play resulting in
7 learning coming in tangentially. The case study was to ascertain whether SGM and games mechanics
8 operate at the same level of abstraction within the game structure. The conceptual LM-GM framework
9 aims to address issues related to effective SG design and provides a means to determine at which
10 point game-play and pedagogy begin to intertwine.
11

12
13 To establish the game mechanic's pedagogical intent it is necessary to understand that the content of
14 *Re-Mission* was designed to address behavioural issues (Tate et al, 2009). Six core design principles
15 were to be implemented:
16

- 17 P1. Choose a target health outcome: This defines the learning outcome for each game level;
- 18 P2. Identify its key behavioural mediators: This defines the risk associations with poor adherence
19 of medication;
- 20 P3. Define the psychological determinants of behaviour: This defines the behaviour that must
21 change to address P2;
- 22 P4. Capture that perceptual field in the game-play: This was designed to remind that all may not
23 be as well as thought, i.e. that cancer could still be prevailing;
- 24 P5. Live out contingencies in the virtual world instead of real life: This was designed such that the
25 player can observe the consequences of poor medication behaviour;
- 26 P6. Always have fun (Behaviour = Knowledge x Motivation): The aim was purely to express that
27 through fun the game can effectively generate overt behaviour change.
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31 The executions of principles P3-P6 where learning outcomes are said to be implemented were of
32 particular interest. From observation the game was designed to cycle through these principles for each
33 individual health outcome, with each level targeting a different outcome. Analysing the game-play
34 through the LM-GM framework resulted in the mapping that can be seen in Table 2. The game
35 mechanics implemented represent the game-play experienced by the player in roughly sequential
36 order from top to bottom. Anyone familiar with the third person shooter genre may quickly recognise
37 this game-play "loop".
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40 P5, which relates to the negative consequences for poor treatment adherence is particularly
41 interesting. The LM-GM framework identified this as creating a protégé effect in the user where they
42 learn the motivation for their own correct behaviour by teaching another the correct set of actions.
43 This seems to be a core concept of the learning behind *Re-Mission* and there is no surprise that it can
44 be found within the higher layers of the framework. This suggests that the pedagogical benefits arise
45 from the context of play.
46
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48 Although game mechanics have been identified, there is still an uncertainty if SGM operated at the
49 same level of abstraction within the game structure. An examination through increasing layers of
50 abstraction to determine the point at which they become inexorably tied into the relevant pedagogical
51 construct is needed. Here, the concept of Djaouti et al. (2008) "game bricks" was applied to game-
52 play rules as defined by the topology of rules defined by Frasca (2003). Of interest are the
53 manipulation rules and goal rules. Manipulation rules define what the player can do in the game, and
54 goal rules define the outcomes of manipulation rules. A categorisation of "interactions" as a
55 constituent of a manipulation rule can now be grounded albeit without an associative pedagogical
56 function. GMs generally express players' agency in the game world via actions (Järvinen, 2008;
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3 Sicart, 2008). Any action must of course be expressed at a lower level through several rules. Learning
4 must therefore be defined at a higher level.
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7 It appears that the context of the implementation must be considered in order to move the GMs
8 towards pedagogical constructs. Hence, SG mechanics must be considered to operate at a higher level
9 than standard GMs. In Re-Mission, the mechanics associated with player actions fall under the
10 protégé effect where the action of teaching others is used as a learning tool. The mechanics are now
11 beginning to blend into pedagogy. In having a protégé one considers the player as engaged in the
12 action of "teaching". Though not a learning outcome, the protégé effect cannot exist independently. In
13 Re-Mission it was identified with imparting health related outcomes to the player, teaching them to
14 take responsibility for their own health. This could lead us to a definition of SGMs as "a set of
15 possible GMs that when applied to a specific context (game agenda in Figure 3), can be interchanged
16 or combined to promote the same learning effects with regard to the user".
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20 It can be assumed that any SGM linked to the action/task learning mechanism in the current iteration
21 of the LM-GM framework should be classed as a game play facilitator. Hence, these are SGMs that
22 allow for increased fun or challenge but are not intrinsically intertwined with the learning mechanisms
23 presented. It is generally known that learning objectives do not simply translate to pedagogical
24 approaches and learning activities. However, by examining Re-Mission from a bottom-up approach
25 through its implemented mechanics it becomes possible to identify appropriate learning mechanisms
26 using the LM-GM framework. Knowing the educational objectives and outcomes provides the
27 previously unknown half of the puzzle. Thus, by conducting thorough similar analysis of successful
28 SGs it should be possible to map the successful routes from objective level right down to the bare
29 bones implementation of the SGMs. This work presents the first step in completing the larger puzzle
30 and providing game designer and educators a more practical conceptual design tool to implementing
31 educational mechanisms effectively in SGs.
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34 **Models for designing SGs**

35
36 Are there models particularly suited to create a SG? This is a question that has not been extensively
37 queried in literature. Often the design of a SG is still more a matter of art than of science. There is a
38 need for scientific and engineering methods for building games not only as more realistic simulations
39 of the physical world but as means that provide effective learning experiences (Greitzer et al., 2007).
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42 Derived from pure entertainment games such as Oblivion and Grand Theft Auto II, the Sand Box
43 Serious Game (SBSG) model exploits a generalization of task-based learning (Willis, 1996; Willis
44 and Willis, 1996) and is particularly suited to create knowledge paths in meaningful contexts typically
45 implemented to support experiential and exploratory learning. This is the case – with some variations-
46 of *Travel In Europe* and *SeaGame* (Bellotti et al., 2009a; Bellotti et al., 2011a), *JDoc* (Sliney and
47 Murphy, 2008), and *OceanQuest* (Parker et al., 2005). Tasks are frequently implemented as mini-
48 games (Frazer et al., 2007; Bellotti et al., 2009b). The *Experience Engine* (Bellotti et al., 2009b) is an
49 ad-hoc artificial intelligence engine designed to deliver tasks in order to optimize each player's
50 experience and meeting teacher's defined educational goals. Task-centred approaches put less
51 emphasis upon higher order cognition. Therefore, it is important to carefully manage task scheduling,
52 according to the actual user profile/status and teachers' pedagogical objectives, and insert them
53 holistically in the virtual world adventure.
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57 The effectiveness of a task-based approach is evident in training contexts where instructivist-learning
58 theories are more widely used. For instance, *First Person Cultural Trainer* – FPCT (Zielke et al.,
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2008) is an outstanding example of a SG used for cultural training in Afghanistan. FPCT is set in a “living world”, a model where the game’s virtual world is populated with non-player characters (NPCs) and players’ avatars interacting with each other to carry out complex tasks. The entire living world game space is fuelled by the knowledge-engineering process that translates the essential elements of the culture into programmable behaviours and artefacts (Zielke et al., 2008). Culturally specific agent behaviour can be modelled using *ORIENT* (Aylett et al., 2009) - an agent architecture based on the *FAtiMA* affective agent architecture. Similarly, Mascarenhas et al. (2009) present an agent architecture based on cultural factors, in particular rituals and values, as “they are a crucial aspect of human societies”.

Cognitive game design approaches include also those adopted in game design models such as the one deployed for *Roma Nova*, where learners are included in the game design process allowing for a wider adoption of learning theories in the virtual environment. The *Roma Nova* project is based on an ancient model of Rome (circa 340AD) and the game is aimed at school children 11-15 year olds. It seeks to adopt scaffolded learning of virtual agents in the environment (e.g. Panzoli et al., 2010), quests and mission in the form of mini-games in the environment, cross curriculum teaching and learning (e.g. de Freitas and Liarokapis, 2011) and the use of cognitive dialogic learning models. This approach is more notable in education settings, and includes the adoption of realistic game models that replicate accurately particular living worlds such as *Global Conflicts: Palestine* by Serious Games Interactive and used for teaching history and citizenship to school children.

Less realistic game design models have been employed to good effect as well and one example of this trend is the *Leadership Game* used for soft skill leadership training in business settings, the game was developed by PIXELearning in the UK and has been used with large numbers of trainees. An additional game design model is offered in game authoring tools, one example of this is V-STEP’s *RescueSim*, which allows for the training of emergency management first responders, which can be adapted to support other initiatives, such as the EU-Funded European Forest Fire Monitoring using Information Systems (EFFMIS) (see www.ffmpegis.eu) focusing on best practices related to forest fire. The EFFMIS project developed an innovative mobile application to support the coordination of responses to forest fires fire fighters, which can be extended to use game technologies. The approach employed by *RescueSim* allows trainers to create different scenarios easily and on the fly.

Other models of SGs include: thematic simulations, such as for business (e.g., *SimVenture*, *MarketPlace*, *The Enterprise Game*), military (e.g., *America’s Army*), management (e.g., *SimCity4*), dialogue-based (e.g., *CancerSpace* – Swarz et al., 2010), quiz-based (e.g., *Myla* – FAS 2003).

Case Study 2: The Sandbox Serious Game Model: a platform for pedagogical task annotation and reusability

The *Sand Box Serious Game* (SBSG) concept (Squire, 2008) is a promising cognition-based model for effective and structured design of a specific class of SGs, relying on sequences of tasks and missions inside a meaningful virtual learning environment (Bellotti et al., 2010a). SBSG relies on research on cognitive processing – how information is stored, retrieved, and represented (Atkinson and Shiffrin, 1968; Tulving, 1972) – that stresses the importance of helping learners to develop well-connected knowledge structures representing relationships among facts and concepts. When the knowledge structure for a topic is well-connected, new information is more readily acquired, since the cognitive load is low (Greitzer et al., 2007).

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3 Thus, designing a suitable cognitive-supporting structure is necessary when developing interactive
4 applications aiming at knowledge acquisition and/or skill development. Analysing effective Sand Box
5 model, a paradigm can be abstracted that tends to provide players with a suited knowledge structure
6 for the targeted topic. In simpler terms, the model may consists of:
7

- 8 • A concrete spatial organization - the Virtual World (VW) of the game - where knowledge is
9 distributed. For instance, the 3D models can be completely geo-referenced and point-of-interests
10 (PoIs) defined to allow tasks to be annotated and delegated.
- 11 • Tasks may be distributed in the VW and by *pointing and clicking* an icon in the proximity of a
12 PoI, the player starts a task session (eg. minigames). Tasks can be simple trial activities that
13 embody units of knowledge that can be discovered by the user and played in order to construct
14 meaning, build lasting memories and/or deepen understanding (Bellotti et al., 2010b). An
15 extensive use of tasks relies on the Task-Based Learning (TBL) pedagogical theory that highlights
16 the importance of concrete, focused activities to construct knowledge and develop skills.
17
18

19 The Sandbox model when carefully adapted seems particularly suited to deliver educational content,
20 since it invites the player to explore an area and face challenges there. The ELIOS Lab of UNIGE has
21 explored this concept implementing the *Travel in Europe* (TiE) SG prototype. The TiE SG high-level
22 plot is a cultural treasure hunt across the Europe. In the game, the player has to visit a fixed number of
23 cities, accomplishing a mission in each one of them. A mission is characterized by a number of
24 general questions, which the player should consider while exploring the city. In order to answer these
25 questions, the player's avatar explores the faithfully reconstructed urban environments in search of the
26 target places indicated in the mission.
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29 Major requirements and targets for TiE were the ability to engage users in virtual cultural activities,
30 minimizing the game production costs through easy content development (also by teachers and
31 learners themselves) and re-use. TiE implemented on a Sand Box platform that allows multiplayer
32 online gaming in 3D environments and interaction with players' avatars and with virtual characters
33 (Bellotti et al., 2009a). The platform has been used in educational Sand Box on coastal safety (Bellotti
34 et al., 2009a), road safety (Baldi et al., 2007) and cultural heritage (Bellotti et al., 2011a).
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37 In the TiE model, tasks were pedagogically annotated. Authors annotated tasks by adding semantic-
38 relevant meta-information about their type, content, supported user learning style, etc. (Bellotti et al.,
39 2010b). This allows decoupling the tasks, that can be re-used in different SGs, from the definition of
40 their delivery strategy in a specific SG, which is specified by the SG designer (who is different from
41 the content/task author) and automatically managed by a runtime engine, the *Experience Engine* (EE)
42 (Bellotti et al., 2009b). The EE, based on Computational Intelligence, is responsible for dynamically
43 assigning tasks during a game session. In this approach, the domain-expert author focuses on the
44 characterization of the tasks, and of the expected learning curve and the user needs, while the task
45 sequencing that keeps into account the real user profile and runtime interaction is delegated to the EE.
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49 The user interacts with tasks through a virtual smartphone. This solution was evaluated in test
50 sessions with young people and teachers using early prototype versions (Bellotti et al., 2008). Results
51 pinpointed that players appreciate this interaction modality. This solution has the advantage of
52 stressing the experience's likelihood by keeping all the player activities inside the Virtual World.
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55 *Figure 2: Avatar and POIs within the VW (left) and a Smartphone interface for tasks interaction (right)*
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3 The TiE game has not been tested in extensive experiments with end-users yet. However, preliminary
4 lab tests, in particular with secondary school and university students, have revealed the appeal of the
5 game, also because of the inherent beauty of the cultural heritage that is surprisingly presented in a
6 challenging and engaging way, through the simple mechanics of the mini-games and of the treasure
7 hunt paradigm. The game thus looks particularly suited to a demography that is not immediately
8 willing to pursue cultural activities. This highlights a key feature of SGs: the ability to exploit game
9 features to engage people in useful serious activities and motivate them to explore new experiences.
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12 The developed experience and tools/methodologies open further research questions and perspectives.
13 First, extensive user testing is needed in order to assess and analyse the support of the proposed
14 framework for effective learning in an entertainment context. Second, the user-adaptivity (e.g. in
15 terms of difficulty, learning styles, etc.) could be improved. Moreover, the emergence of living worlds
16 populated by the NPCs equipped with Artificial Intelligence (AI) capabilities and characterized by
17 relevant psychological features and cultural behaviours has opened new perspectives. In particular, it
18 would be interesting to explore new task typologies that rely on interactions between the player
19 avatars, the NPCs and the 3D environment.
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21

22 **Conclusions and further research**

23 The main focus of this paper was to explore the SG design requirements concerning pedagogic
24 principles to ensure effective learning. In our early work, researchers have found that SG design has
25 been linked with entertainment game design, particularly in the context of game architectures and
26 mechanics adopted. In particular, early work has revealed particular strengths with game mechanics in
27 common with entertainment games and some that are suited for serious and educational games.
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31 We were charged with defining on the one hand the remit of SG mechanics and SG design principles
32 and on the other redefine the remit of pedagogic principles. In particular, the work of the researchers
33 has illustrated how the role of SGs varies with the learning objectives and that it is essential to
34 recognise the importance of a pedagogically-driven approach in designing, developing and deploying
35 SGs for learning. The main rationale for employing game techniques to support learning is to
36 capitalise on their engaging factor. But it is necessary to conjugate the entertainment mechanics with
37 the educational contents and aims.
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41 This is a central component of our on-going research in GALA, to try to define and detail the notion
42 of learning in a game –a unique ‘immersive learning experience’ that can be used in a blended
43 learning or professional training contexts. A major issue in this panorama is the mismatch between
44 game mechanics and educational components/aims, which we believe needs further improving in
45 view of a more successful and wider uptake of game-based learning solutions. In order to address this
46 problem, a pedagogy-game mapping model, the LM-GM, has been drafted to enable further
47 questioning as to whether the games should adapt to existing pedagogical practices, or they should
48 define completely new practices, as they form an entity which functions to educate and entertain
49 through a single compelling experience. Further work is required to develop the model/framework
50 based upon rigorous pedagogic modelling, which should be implemented at the game design stage.
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53 The SBSG cognition-based model (and its enhancement to living worlds) has been shown to be very
54 interesting for contextualised learning in a meaningful virtual environment. In general, game-based
55 learning should be able to encapsulate various learning theories and approaches (in particular
56 considering education at schools and universities) be they objectivist, associative, cognitive or
57 situative, and combine contents with mechanics that sustain interest and engagement. Both the LM-
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GM framework and the SBSG model have been designed in order to meet this requirement, being general tools that can be employed by the domain-expert author in order to implement different pedagogical strategies taking his/her own experience and the actual end-user and stakeholder needs into account.

The overall framework presented in this paper concerns pedagogical perspectives, mapping of learning goals to game mechanics and cognition-based SG models. We believe that these are key elements for the design of a new generation of more pedagogically-effective and easily author-able SGs. This is the perspective prescribed within GALA, where, in the next years, these frameworks and tools will be tested and validated and new frameworks and tools, models and approaches will be studied considering the emerging requirements from the stakeholder and user communities.

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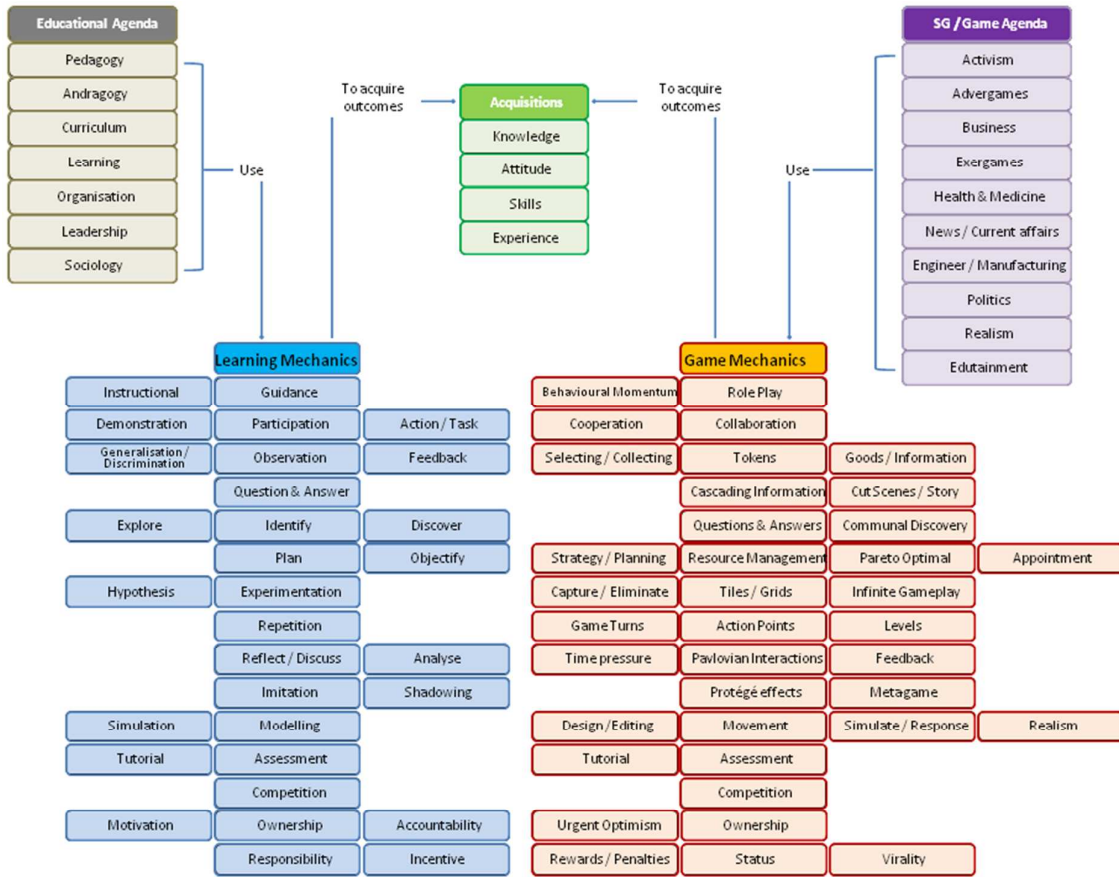


Figure 1: Common mechanics in learning and games are used to construct the learning-game mechanic (LM-GM) model



Figure 2: Avatar and PoIs within the VW (left) and a Smartphone interface for tasks interaction (right)

Table 1: Classifications based on Bloom's ORDERED Thinking Skills

Game Mechanics	THINKING SKILL	Learning Mechanics
<ul style="list-style-type: none"> ○ Design/Editing ○ Infinite Game play ○ Ownership ○ Protégé Effect ○ Status ○ Strategy/Planning ○ Tiles/Grids 	CREATING	<ul style="list-style-type: none"> ○ Accountability ○ Ownership ○ Planning ○ Responsibility
<ul style="list-style-type: none"> ○ Action Points ○ Assessment ○ Collaboration ○ Communal Discovery ○ Game Turns ○ Pareto Optimal ○ Resource Management ○ Rewards/Penalties ○ Urgent Optimism 	EVALUATING	<ul style="list-style-type: none"> ○ Assessment ○ Collaboration ○ Hypothesis ○ Incentive ○ Motivation ○ Reflect/Discuss
<ul style="list-style-type: none"> ○ Feedback ○ Meta-game ○ Realism 	ANALYSING	<ul style="list-style-type: none"> ○ Analyse ○ Experimentation ○ Feedback ○ Identify ○ Observation ○ Shadowing
<ul style="list-style-type: none"> ○ Capture/Elimination ○ Competition ○ Cooperation ○ Movement ○ Progression ○ Selecting/Collecting ○ Simulate/Response ○ Time Pressure 	APPLYING	<ul style="list-style-type: none"> ○ Action/Task ○ Competition ○ Cooperation ○ Demonstration ○ Imitation ○ Simulation
<ul style="list-style-type: none"> ○ Appointment ○ Cascading Information ○ Questions And Answers ○ Role-play ○ Tutorial 	UNDERSTANDING	<ul style="list-style-type: none"> ○ Objectify ○ Participation ○ Question And Answers ○ Tutorial
<ul style="list-style-type: none"> ○ Behavioural Momentum ○ Cut scenes/Story ○ Goods/Information ○ Pavlovian Interactions ○ Tokens ○ Virality 	RETENTION	<ul style="list-style-type: none"> ○ Discover ○ Explore ○ Generalisation ○ Guidance ○ Instruction ○ Repetition

↑
LOTS to HOTS

Table 2: The LM-GM analysis based on Re-Mission

Game Mechanic	Implementation	Learning Mechanic	Description
Cut scene/Story	Pre-rendered videos shown throughout. Explains game mechanics through storytelling.	Instructional	The story sets the game scenario, i.e. to destroy cancer cells in the body. This reflects the current target health outcome and allows the player to live out contingencies in the virtual world. A study is underway to determine the narrative effectiveness on the learning content.
Tutorials Cascading information	Several tutorial levels guide the user through basic mechanics such as moving and shooting.	Guidance/ Tutorial	An NPC takes on the role of teacher guiding the player through levels and why the patient/player needs to perform a particular task. The NPC may work to increase player empathy for the in-game patient. A study is underway to determine its contribution to learning outcomes.
Selecting/ Collecting	Pick up power ups, ammo health.	Action / Task	Game play tasks such as defeating enemies or delivering medication provide players with a sense of empowerment. Performing interactive in-game tasks was shown to increase activity of reward-related brain activity within Re-Mission over non-interactive content.
Movement	Navigate player token around 3D the environment.		
Time pressure capture/ Elimination	Eliminate all cancer cells before they multiply.		
Protégé Effect	Activate taps telling the patient whose body the character inhabits to remember to take their prescription or to relax when stressed.	Motivation/ Responsibility	Through in-game scenarios the player learns the dangers of skipping treatment. Seeing the virtual patient get better incentivises the player to take responsibility for their own health, and do what they can to assist in beating their own illness.
Feedback	Advance to next level. Stats show time taken, accuracy etc.	Feedback	End of level cut scene congratulates player, reinforces the message and works to maintain motivation.
Behavioural Momentum	Game-play repeats itself through multiple levels to cause a shift in behaviour on the part of the player.	Repetition	Repetitive game play reinforces behaviour change in the player. The player trial multiple contingencies covering a wide range of potential treatment pitfalls.